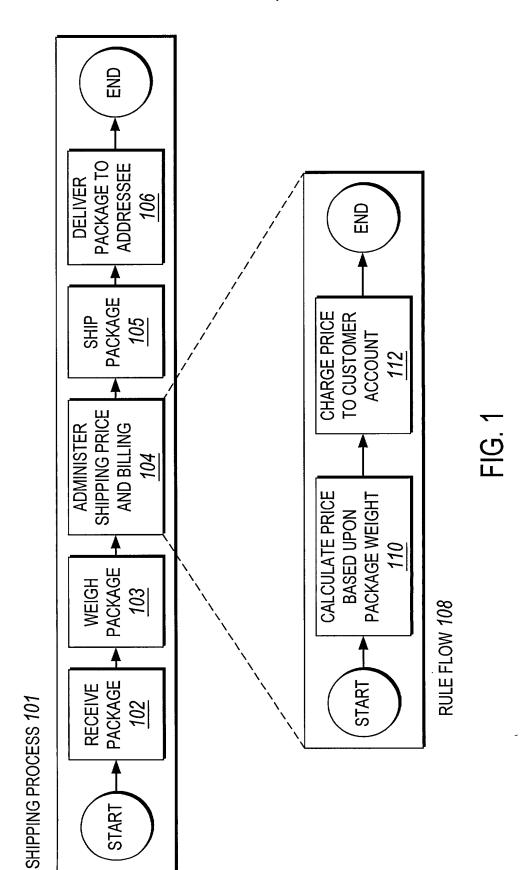
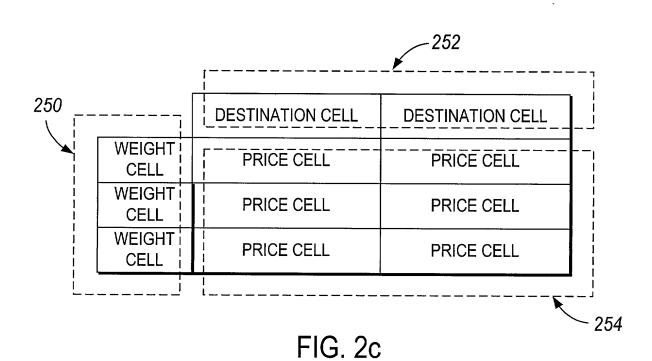
01/23

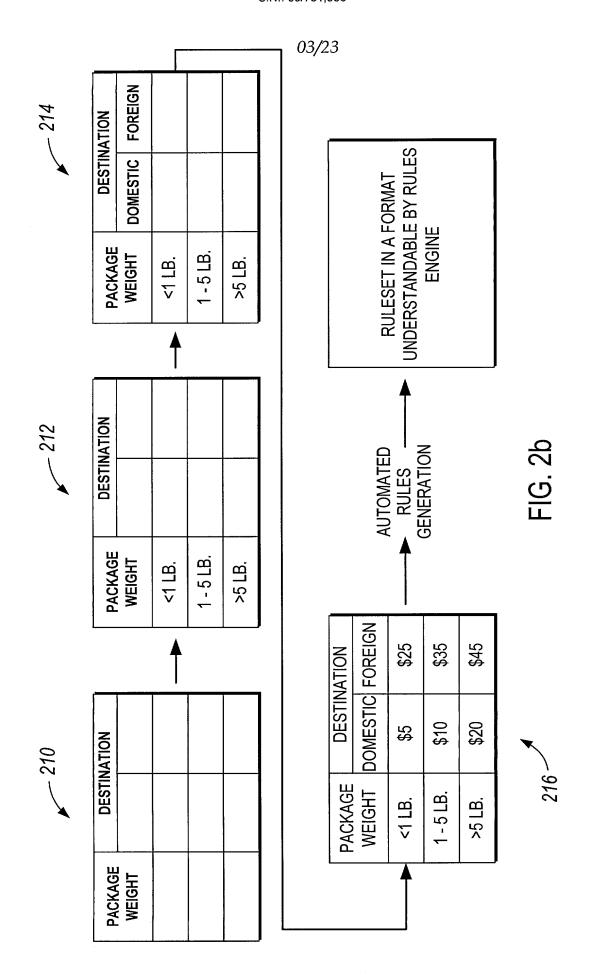


nv.: Eric Kintzer et a S.N.: 09/751,535

02/23

			_
PACKAGE	DESTIN		
WEIGHT	DOMESTIC	FOREIGN	← 204
<1 LB.	\$5	\$25	
1 - 5 LB.	\$10	\$35	
>5 LB.	\$20	\$45	
202	FIG. 2a	6	.





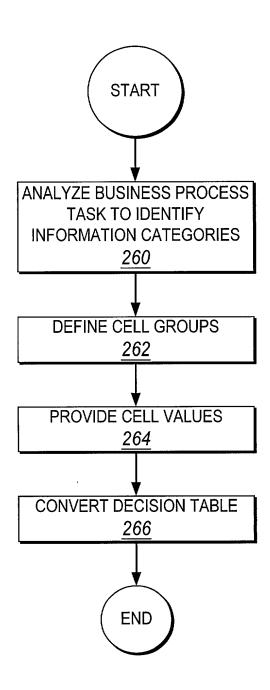


FIG. 2d

	05/23
. STRATEGY ASSIGNED	LENIENT LENIENT NO ACTION MODERATE LENIENT MODERATE LENIENT MODERATE LENIENT NO ACTION MODERATE LENIENT AGGRESSIVE MODERATE LENIENT AGGRESSIVE MODERATE LENIENT OCA AGGRESSIVE MODERATE OCA AGGRESSIVE MODERATE OCA AGGRESSIVE MODERATE OCA AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE AGGRESSIVE
PAYMENT PATTERN	LACKADAISICAL REASONABLE STELLAR STELLAR LACKADAISICAL REASONABLE STELLAR
SIZE OF BILL	BELOW AVERAGE BELOW AVERAGE SIMILAR TO AVERAGE SIMILAR TO AVERAGE SIMILAR TO AVERAGE ABOVE AVERAGE ABOVE AVERAGE BELOW AVERAGE BELOW AVERAGE SIMILAR TO AVERAGE SIMILAR TO AVERAGE SIMILAR TO AVERAGE SIMILAR TO AVERAGE ABOVE AVERAGE ABOVE AVERAGE BELOW AVERAGE SIMILAR TO AVERAGE BELOW AVERAGE BELOW AVERAGE SIMILAR TO AVERAGE ABOVE AVERAGE ABOVE AVERAGE ABOVE AVERAGE ABOVE AVERAGE ABOVE AVERAGE ABOVE AVERAGE
CUSTOMER VALUE	S CONCEDENCE C

	CONDITIO	NS				
	SALARY	HIGH	HIGH	LOW	HIGH	LOW
284	WORK QUANTITY	HIGH	LOW	LOW	LOW	HIGH
	WORK QUALITY	HIGH	HIGH	LOW	LOW	LOW
	PUNCTUALITY	LATE	ON-TIME	EARLY	LATE	
	ACTIONS					
	EMPLOYEE 1	KEEP	KEEP	FIRE	FIRE	KEEP
285	EMPLOYEE 2	KEEP	FIRE	KEEP	FIRE	KEEP
	EMPLOYEE 3	KEEP	KEEP	KEEP	FIRE	FIRE

FIG. 2f

288

OR

Hall the training the line of the will then

CREDIT APPLICANTS = "MALE"		Т		
CREDIT APPLICANTS = "EMPLOYED"	F		T	Т
APPLICANT_SALARY> = MINIMUM SALARY			F	
CREDIT CARD_STATUS = "TRUE"		F		Т
APPLICANT_HOUSING = "RENTER"		Т		:

CREDIT_APPLICANT.GENERATE_REJECTION_LETTER

FIG. 2g

TOTAL ASSET SIZE	\$250K LOL	\$500K LOL \$1M LOL	\$1M LOL	TOT WZ\$	TOT WE\$	\$5M LOL	>\$5M LOL
\$10M-\$25M \$25M-\$50 M \$50M-\$100M \$100M-\$150M	.75 * \$1M LOL .75 * \$1M LOL .75 * \$1M LOL .75 * \$1M LOL	.80 * \$1M LOL .80 * \$1M LOL .80 * \$1M LOL .80 * \$1M LOL		1.65 * \$1M LOL 1.65 * \$1M LOL 1.65 * \$1M LOL 1.65 * \$1M LOL 6.5 * \$1M LOL	2.40 *\$1M LOL 2.40 *\$1M LOL 2.40 *\$1M LOL 2.40 *\$1M LOL 2.40 *\$1M LOL	2.80 *\$1M LOL 2.80 *\$1M LOL 2.80 *\$1M LOL 2.80 *\$1M LOL 2.80 *\$1M LOL	1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC 1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC 1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC 1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC 1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC 1.65 * \$1M LOL 2.40 * \$1M LOL 2.80 * \$1M LOL REINSURANCE RATE CALC
\$150M \$250M		.80 * \$1M LOL	\$44r \$65K	1.65 * \$1M LOL	2.40 * \$1M LOL	2.80 * \$1M LOL	1.65 * \$1M LOU2.40 * \$1M LOU2.80 * \$1M LOU REINSURANCE RATE CALC
289		290					291
				FIG 2h			

09/23

CUSTOMER VALUE	SIZE OF BILL	PAYMENT PATTERN	STRATEGY ASSIGNED
	BELOW AVERAGE	LACKADAISICAL REASONABLE STELLAR	LENIENT LENIENT NO ACTION
HIGH	SIMILAR TO AVERAGE	LACKADAISICAL REASONABLE STELLAR	MODERATE LENIENT LENIENT
	ABOVE AVERAGE	LACKADAISICAL REASONABLE STELLAR	MODERATE MODERATE LENIENT
	BELOW AVERAGE	LACKADAISICAL REASONABLE STELLAR	MODERATE LENIENT NO ACTION
MEDIUM	SIMILAR TO AVERAGE	LACKADAISICAL REASONABLE STELLAR	MODERATE LENIENT LENIENT
	ABOVE AVERAGE	LACKADAISICAL REASONABLE STELLAR	AGGRESSIVE MODERATE LENIENT
	BELOW AVERAGE	LACKADAISICAL REASONABLE STELLAR	AGGRESSIVE MODERATE LENIENT
LOW	SIMILAR TO AVERAGE	LACKADAISICAL REASONABLE STELLAR	OCA AGGRESSIVE MODERATE
	ABOVE AVERAGE	LACKADAISICAL REASONABLE STELLAR	OCA AGGRESSIVE AGGRESSIVE

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) 292

FIG. 2i

10/23

296

		P	PAYMENT PATTERN			
CUSTOMER VALUE	SIZE OF BILL	LACKADAISICAL	REASONABLE	STELLAR		
HIGH	BELOW AVERAGE	LENIENT	LENIENT	NO ACTION		
	SIMILAR TO AVERAGE	MODERATE	LENIENT	LENIENT		
	ABOVE AVERAGE	MODERATE	MODERATE	LENIENT		
MEDIUM	BELOW AVERAGE	MODERATE	LENIENT	NO ACTION		
	SIMILAR TO AVERAGE	MODERATE	LENIENT	LENIENT		
	ABOVE AVERAGE	AGGRESSIVE	MODERATE	LENIENT		
LOW	BELOW AVERAGE	AGGRESSIVE	MODERATE	LENIENT		
	SIMILAR TO AVERAGE	OCA	AGGRESSIVE	MODERATE		
	ABOVE AVERAGE	OCA	AGGRESSIVE	AGGRESSIVE		

294

FIG. 2j

11/23

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298

CUSTOMER VALUE	SIZE OF BILL	LACKADAISICAL	REASONABLE	STELLAR
HIGH	BELOW AVERAGE	LENIENT	LENIENT	NO ACTION
	SIMILAR TO AVERAGE	MODERATE	LENIENT	LENIENT
	ABOVE AVERAGE	MODERATE	MODERATE	LENIENT
MEDIUM	BELOW AVERAGE	MODERATE	LENIENT	NO ACTION
	SIMILAR TO AVERAGE	MODERATE	LENIENT	LENIENT
	ABOVE AVERAGE	AGGRESSIVE	MODERATE	LENIENT
LOW	BELOW AVERAGE	AGGRESSIVE	MODERATE	LENIENT
	SIMILAR TO AVERAGE	OCA	AGGRESSIVE	MODERATE
	ABOVE AVERAGE	OCA	AGGRESSIVE	AGGRESSIVE

NUMBER OF TIMES LATE	TOTAL NUMBER OF DAYS LATE	PAYMENT PATTERN
0		STELLAR
1	<= 20	STELLAR
	<= 40	REASONABLE
	> 40	LACKADAISICAL
2	<= 30	REASONABLE
	> 30	LACKADAISICAL
3+		LACKADAISICAL

FIG. 2k

12/23

RULEFLOW 302

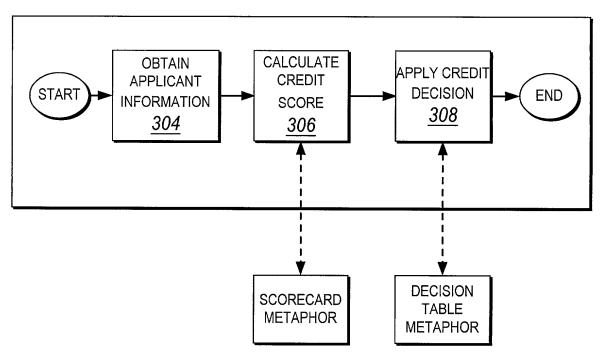


FIG. 3a

13/23

AGE OF APPLICANT	<u>UNDER 18</u> -100 PTS.	<u>18 - 25</u> 0 PTS.	<u>26 - 31</u> 20 PTS.	<u>32 - 40</u> 50 PTS.	41 AND OVER 20 PTS.
YEARS ON JOB	LESS THAN 1 YEAR 5 PTS.	1 - 2 YEARS 20 PTS.	OVER 2 YEARS 50 PTS.		
MAJOR CREDIT CARD	<u>YES</u> 30 PTS.	<u>NO</u> 2 PTS.			
OWN OR RENT	OWN OR BUYING 70 PTS.	<u>RENT</u> 20 PTS.	LIVE WITH PARENTS -20 PTS.	OTHER 10 PTS.	
SALARY	UNDER 10K/YEAR 5 PTS.	10K - 50K PER YEAR 20 PTS.	OVER 50K PER YEAR 50 PTS.		

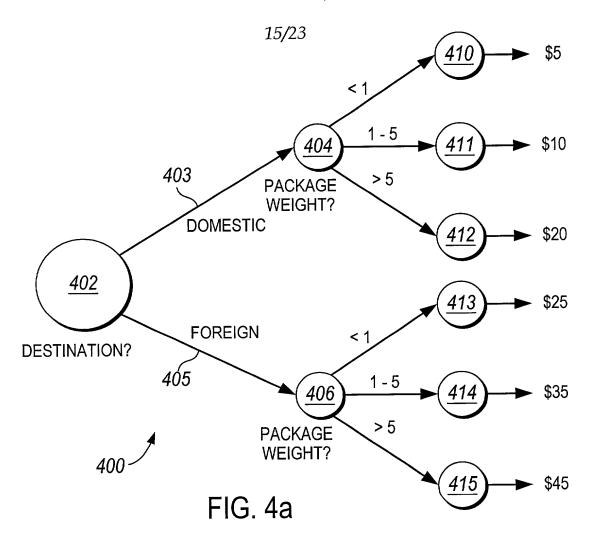
FIG. 3b

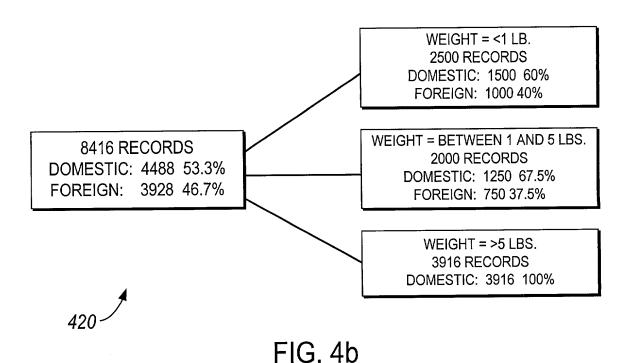
14/23

CREDIT SCORE	CREDIT DECISION
<100	NO
100 - 150	YES IF APPLICANT IS HOMEOWNER
> 150	YES

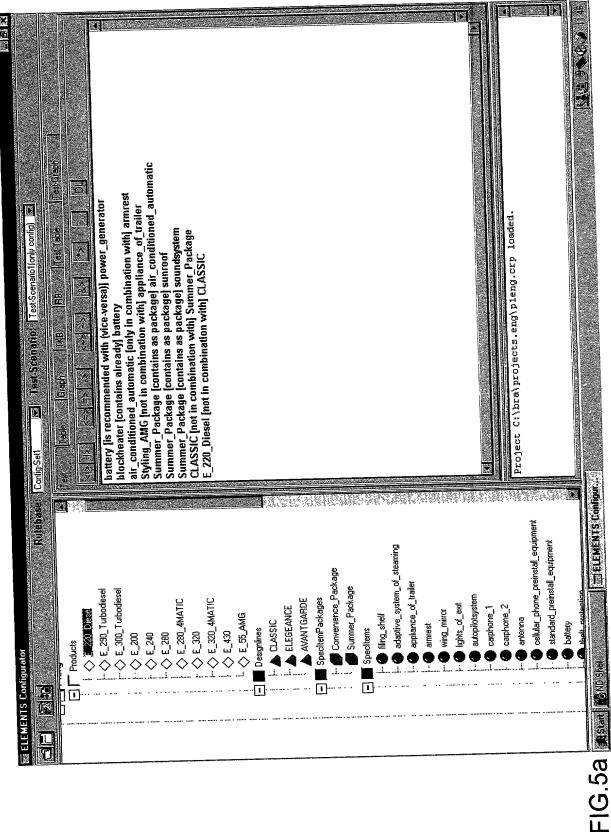
FIG. 3c

inv.: Eric Kintzer et a S.N.: 09/751,535

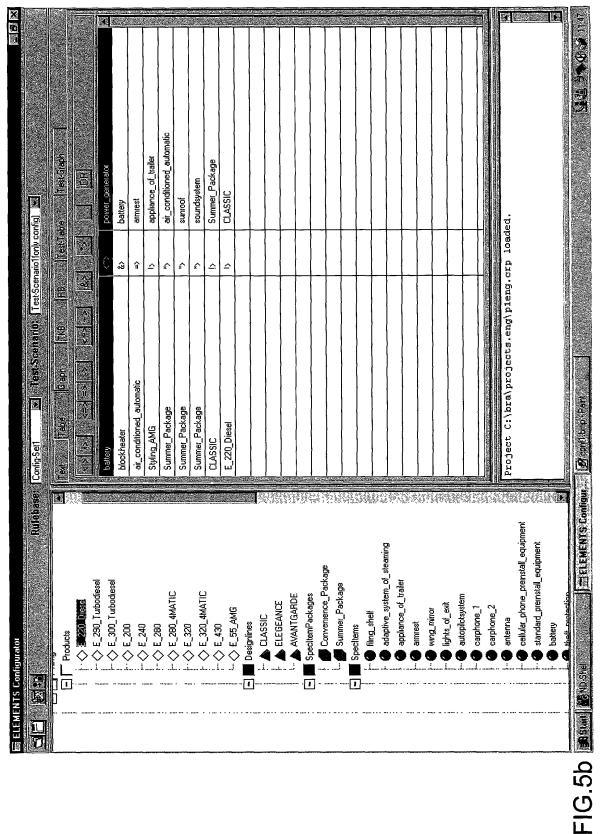


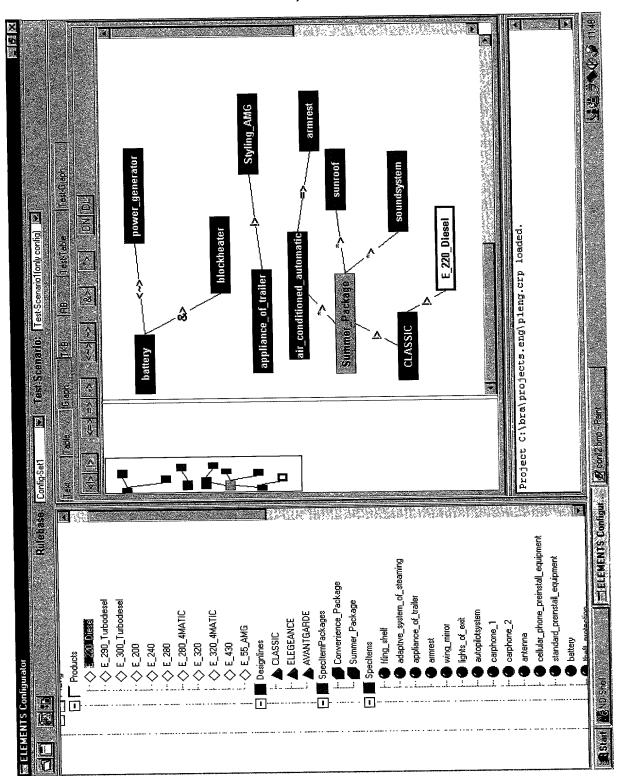


16/23



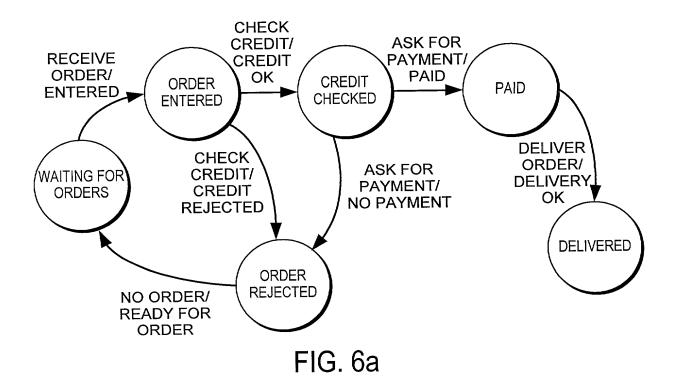
METHOD AND SYSTEM FOR IMPLEMENTING **RULES AND RULEFLOWS** Inv.: Eric Kintzer et al S.N.: 09/751,535





METHOD AND SYSTEM FOR IMPLEMENTING RULES AND RULEFLOWS Inv.: Eric Kintzer et al S.N.: 09/751,535

🔯 ELEMENTS Configurator	
OF SEE	Rulebase: Conig-Set1 💌 Test-Scenario: Test-Scenariotionly config.
ĽL	Minous Table (Grave TRR HB Trace Table (Tests Grach)
ducts	
	soundsystem.BPakettlem0ff(Summer_Package)
► E_290_Turbodiesel	
· <> E_300_Turbodiesel	Inde CLASSIC27 a priority 16 is
F \$ E_240	CLASSIC NotinConjunctionWithDn(Summer_Package)
· ♦ E_280	
	Inje CLASSIC28 at priority 16 is if CLASSIC phoneses — false and Climmer Dark and chanses — false and CLASSIC XT extVIS.immer Park and CLASSIC chanses
	ייני מונית מונית מונית מונית למונית מת מחלית ומת מחלית ומת מתוך מת מת מתוך מת מתוך מתוך מתוך
· ♦ E_320_4MATIC	CLASSIC.NotInCortunctionWithDff(Summer_Package)
. \ E_430	
♦ E_55_AMG	inte CLASSIC29 at priority 16 is
- Designlines	
- CLASSIC	CLASSIC.NotinConjunctionWithUnstable(Summer_Package)
- ELEGEANCE	
AVANTGARDE	And the E_220_Diesel30 at prooffy 16 is
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Summer_Package	in the Constant of Constant of the Constant of
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iling shelf	F 220 Diesel Noths Oniunction/With Diffit ASSIC)
adaptive_system_of_steaming	
appliance_of_trailer	Tule E_220_Diesel32 at priority 16 is
armrest	if E_220_Diesel choosen = true and CLASSIC, choosen = true then
Www mirror	E_220_Diesel.NotInConjunction+WithUnstable(CLASSIC)
- Dights_of_exit	
autopilotsystem	
• carphone_1	
carphone_2	
- • antenna	Project C:\bra\projects.eng\pleng.crp loaded.
· • cellular_phone_preinstall_equipment	
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• battery	
doitostata fiedi	
#Start #6ND Shell ELEMENTS Con	TELEMENTS Configur. Multipholamy Pain



STIMULUS	GET ORDER	CHECK CREDIT	ASK FOR PAYMENT	ATTEMPT TO DELIVER
WAITING FOR ORDERS	ENTER ORDER			
ORDER ENTERED		IF CREDIT, OK, THEN GET PAYMENT ELSE REJECT ORDER		
ORDER REJECTED				
CREDIT CHECKED			CHECK FOR PAYMENT	
PAID				SEND TO DELIVERY SPECIALIST
DELIVERED				

NEW STATE				
ORDER ENTERED				
CREDIT CHECKED				
WAITING FOR ORDERS				
PAID				
DELIVERED				
WAITING FOR ORDERS				

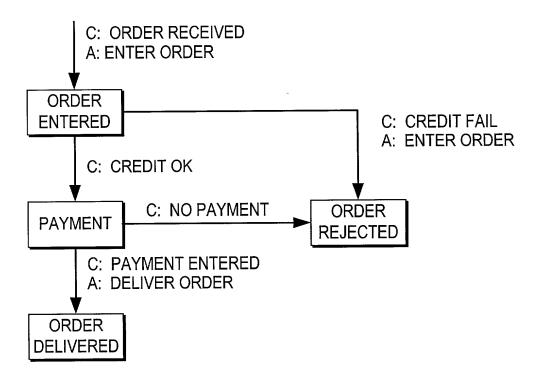


FIG. 6c

22/23

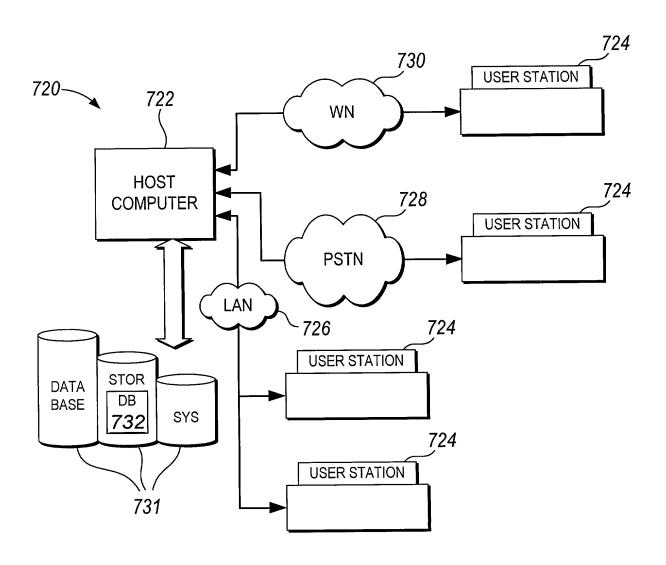


FIG. 7

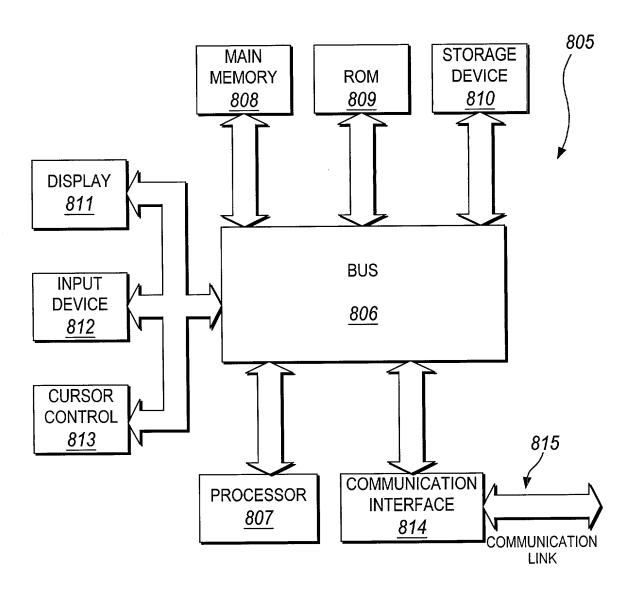


FIG. 8